

SOLO-HORTON BRUSH COMPANY, Inc., 135 W. 19th St., New York

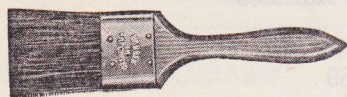
NET PRICE LIST—No. 59 MARCH 21, 1947

F.O.B. NEW YORK

CREDIT TERMS: 1%/10, NET 30 DAYS

SHIPMENTS C.O.D. IF NOT RATED

SPECIAL NOTICE: Because of uncertainty of labor and material costs, prices are not guaranteed for any period, but are subject to change.



CHAIN STORE AND EXPORT LEADERS VARNISH BRUSHES

No. 97-F	Single Thick, Bristled with All Black Fine Fibre, Plain Handles.				
Size.....	1"	1½"	2"		
Length Out.....	1⅞"	1⅞"	1⅞"		
Price Per Dozen.....	1.15	1.60	2.18		
Price Per Brush.....	.12	.17	.23		
No. 120-M	Single Thick, Bristled with Black Hair, Plain or Green Stained Handles.				
Size.....	1"	1½"	2"	2½"	3"
Length Out.....	1⅞"	1⅞"	1⅞"	1⅞"	1⅞"
Price Per Dozen.....	1.47	1.92	2.56	3.68	4.64
Price Per Brush.....	.15	.20	.29	.38	.47
No. 60-P	Single Thick, All Hog Bristles, Plain or Green Stained Handles.				
Size.....	1"	1½"	2"		
Length Out.....	1⅞"	1⅞"	1⅞"		
Price Per Dozen.....	1.41	1.92	2.40		
Price Per Brush.....	.15	.20	.25		
No. 98-M	Single Thick, All Black Hair, Red Polished Handles.				
Length Out.....	1"	1½"	2"	2½"	3"
Size.....	1⅞"	1⅞"	1⅞"	1⅞"	1⅞"
Price Per Dozen.....	1.68	2.40	3.14	4.80	5.34
Price Per Brush.....	.18	.25	.33	.50	.56
No. 65-P	1½ Thickness, All Pure Bristles, Red Polished Handles.				
Size.....	1"	1½"	2"	2½"	3"
Length Out.....	1⅞"	1⅞"	1⅞"	1⅞"	1⅞"
Price Per Dozen.....	1.71	2.24	3.12	4.69	5.17
Price Per Brush.....	.18	.24	.33	.49	.54
No. 70-P	1½ Thickness, All Pure Bristles, Clear Lacquered Handles.				
Size.....	1"	1½"	2"	2½"	3"
Length Out.....	2"	2"	2"	2"	2"
Price Per Dozen.....	2.69	3.54	4.64	6.40	7.36
Price Per Brush.....	.28	.37	.49	.67	.77

TOUCH-UP BRUSHES (ALL HOG BRISTLE)

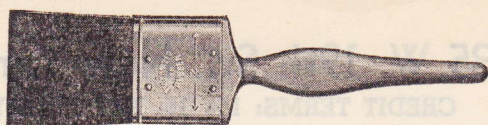
No. 8952	½" Varnish, Polished Handles	\$14.40 per gross	\$4.50 Price per 3 Doz. Box
No. 8953	¾" Varnish, Polished Handles	\$18.00 per gross	\$5.61 Price per 3 Doz. Box



"STANDARD" VARNISH BRUSHES PURE BLACK CHINESE BRISTLES

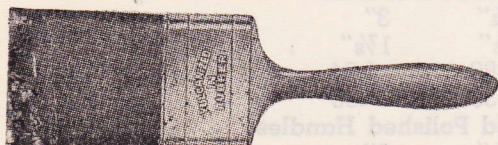
No 128-P	Single Thick Varnish, Polished Handles.				
Size.....	1"	1½"	2"	2½"	3"
Length Out.....	1⅞"	1⅞"	1⅞"	1⅞"	1⅞"
Price Per Dozen.....	2.12	2.72	3.71	5.36	6.08
Price Per Brush.....	.22	.28	.39	.56	.64
No. 133-P	1½ thickness, Varnish, Polished Handles				
Size.....	1"	1½"	2"	2½"	3"
Length Out.....	2"	2"	2¼"	2¼"	2¼"
Price Per Dozen.....	2.45	3.50	6.40	8.00	10.40
Price Per Brush.....	.27	.37	.67	.84	1.09
No. 134-P	1½ thickness, Varnish, Polished Handles.				
Size.....	1"	1½"	2"	2½"	3"
Length Out.....	1-15/16"	2"	2¼"	2½"	2¾"
Price Per Dozen.....	3.04	4.78	7.84	12.30	15.90
Price Per Brush.....	.32	.50	.82	1.28	1.66

BRUSHES IN THIS PRICE LIST—OVER 95% IN STOCK!
ORDERS FILLED IN SEQUENCE—FIRST COME, FIRST SERVED!



"STANDARD" VARNISH BRUSHES PURE CHINA BRISTLES

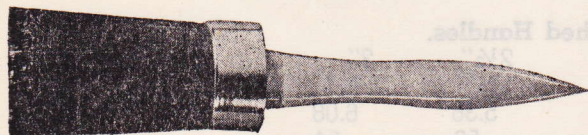
No. 85-P		Double Thick Varnish, Polished Panel Handles.					
Size.....	1"	1½"	2"	2½"	3"		
Length Out.....	1-13/16"	2-3/16"	2-3/16"	2¾"	2⅝"		
Price Per Dozen.....	4.32	6.24	8.64	11.52	17.28		
Price Per Brush.....	.45	.65	.90	1.20	1.80		
No. 135-P		Double Thick Varnish, Clear Lacquered Panel Handles.					
Size.....	1"	1½"	2"	2½"	3"		
Length Out.....	2"	2⅛"	2¼"	2½"	2¾"		
Price Per Dozen.....	4.54	6.82	11.36	15.89	22.69		
Price Per Brush.....	.49	.72	1.18	1.66	2.36		
No. 136-P		Double Thick Varnish, Clear Lacquered Panel Handles.					
Size.....	1"	1½"	2"	2½"	3"		
Length Out.....	2¼"	2½"	2¾"	3"	3¼"		
Price Per Dozen.....	6.96	9.65	15.90	24.45	34.85		
Price Per Brush.....	.73	1.01	1.67	2.55	3.63		
No. 137-P		Triple Thick Varnish, Clear Lacquered Beavertail Handles.					
Size.....	1"	1½"	2"	2½"	3"	3½"	4"
Length Out.....	2"	2¼"	2½"	2¾"	3"	3¼"	3⅝"
Price Per Dozen.....	6.51	9.50	15.84	21.60	30.24	42.08	48.48
Price Per Brush.....	.68	.98	1.65	2.25	3.15	4.39	5.05
No. 138-P		Triple Thick Varnish, Clear Lacquered Beavertail Handles.					
Size.....	1"	1½"	2"	2½"	3"		
Length Out.....	2⅞"	2½"	2-11/16"	2⅞"	3⅞"		
Price Per Dozen.....	7.81	16.72	27.39	44.63	66.27		
Price Per Brush.....	.81	1.74	2.85	4.66	6.90		



"PROFESSIONAL" VARNISH BRUSHES

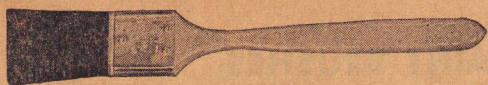
Extra full stock, cupchiselled. Built up to a quality not down to a price. Choicest black Chinese Bristles.

No. 1388-P		Triple Thick Varnish, Clear Lacquered Beaver Tail Handles.			
Size.....	1½"	2"	2½"	3"	
Length Out.....	2¾"	3"	3¼"	3½"	
Price Per Dozen.....	17.94	26.62	35.42	45.63	
Price Per Brush.....	1.85	2.77	3.69	4.75	
1389-P		Triple Thick Varnish, Polished Handles, Clear Lacquered Beaver Tail Handles.			
Size.....	2"	2½"	3"		
Length Out.....	3¼"	3½"	3¾"		
Price Per Dozen.....	29.73	40.13	64.80		
Price Per Brush.....	3.10	4.18	6.75		
No. 1390-P		Triple Thick Varnish, Polished Handles, Clear Lacquered Beaver Tail Handles.			
Size.....	2"	2½"	3"	3½"	4"
Length Out.....	3½"	3¾"	4"	4"	4"
Price Per Dozen.....	32.11	47.07	69.84	89.73	106.86
Price Per Brush.....	3.35	4.90	7.28	9.35	11.13



FLAT OVAL PAINT OR VARNISH BRUSHES

No. 119-M		OVAL PAINT BRUSHES, Steel Ferrules, Solid Centre, 55/45 Black Bristle Mixture					
Size.....	2/0	4/0	6/0	8/0	10/0	12/0	
Length Out.....	2¾"	3"	3¼"	3½"	3¾"	4"	
Diameter.....	1¾"	1⅞"	2"	2⅛"	2½"	2⅝"	
Price Per Dozen.....	19.84	28.40	34.13	39.36	52.16	65.68	
Price Per Brush.....	2.07	2.96	3.56	4.10	5.43	6.85	
No. 119-P		OVAL PAINT BRUSHES, Steel Ferrules, Solid Centre, Pure Black Bristles.					
Size.....	2/0	4/0	6/0	8/0	10/0	12/0	
Length Out.....	2¾"	3"	3¼"	3½"	3¾"	4"	
Diameter.....	1¾"	1⅞"	2"	2⅛"	2½"	2⅝"	
Price Per Dozen.....	29.89	41.76	60.82	80.74	104.02	121.81	
Price Per Brush.....	3.11	4.35	6.35	8.41	10.83	12.69	
No. 123-MG		OVAL SHIP BOTTOM BRUSHES, Solid Iron Ferrules, 55/45 Grey Bristle Mixture.					
Diameter.....	2½"	Price Per Dozen.....152.96					
Length of Bristles.....	4⅞"	Price Per Brush.....15.92					



FLAT SASH BRUSHES



No. 151-M—"ECONOMY"

Size.....	1"	1½"	2"	2½"
Length Out.....	2⅞"	2¼"	2½"	2¾"
Price Per Dozen.....	3.31	4.69	6.53	9.20
Price Per Brush.....	.35	.49	.68	.96

No. 91-P—"STANDARD"

Flat Sash, Double Thick, Polished Handles, 55/45 Bristle Mixture.

Size.....	1"	1½"	2"
Length Out.....	1⅞"	1⅞"	1⅞"
Price Per Dozen.....	4.38	5.50	7.74
Price Per Brush.....	.46	.57	.81

No. 92-P—"STANDARD"

Single Thick, Pure Black Chinese Bristles, Polished Handles.

Size.....	1"	1½"	2"
Length Out.....	1⅞"	1⅞"	1⅞"
Price Per Dozen.....	4.38	5.50	7.74
Price Per Brush.....	.46	.57	.81

No. 92-P—"STANDARD"

Double Thick, Pure Black Chinese Bristles, Polished Handles.

Size.....	1"	1½"	2"	2½"
Length Out.....	2⅞"	2⅞"	2½"	2⅝"
Price Per Dozen.....	4.61	8.00	10.75	12.86
Price Per Brush.....	.48	.83	1.12	1.34

No. 151-P—"STANDARD"

Double Thick, Pure Black Chinese Bristles, Polished Handles.

Size.....	1"	1½"	2"	2½"
Length Out.....	2¼"	2½"	2¾"	3"
Price Per Dozen.....	6.53	11.33	14.78	20.32
Price Per Brush.....	.68	1.18	1.54	2.12

No. 251-P—"PROFESSIONAL"

Double Thick, Pure Black Chinese Bristles, Polished Handles.

Size.....	1"	1½"	2"	2½"	3"
Length Out.....	2½"	2¾"	3"	3¼"	3¼"
Price Per Dozen.....	10.21	14.46	22.78	33.47	45.15
Price Per Brush.....	1.06	1.51	2.37	3.49	4.70

FLAT ANGULAR SASH BRUSHES

No. 2833-M—"ECONOMY"

Diagonal Ferrule, 55/45 Bristle Mixture, Polished Handles.

Size.....	1"	1½"	2"
Length Out.....	1⅞"	1¾"	2-1/16"
Price Per Dozen.....	6.42	8.59	9.95
Price Per Brush.....	.67	.90	1.04

No. 2940-P—"STANDARD"

Straight Ferrule, Pure Black Chinese Bristles, Polished Handles.

Size.....	1"	1½"	2"
Length Out.....	1⅞"	2"	2¼"
Price Per Dozen.....	6.69	10.00	15.46
Price Per Brush.....	.68	1.04	1.61

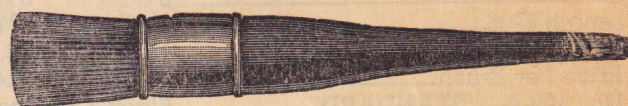
No. 2950-P—"PROFESSIONAL"

Diagonal Ferrule, Pure Black Chinese Bristles, Polished Handles.

Size.....	1"	1½"	2"
Length Out.....	1⅞"	2"	2¼"
Price Per Dozen.....	8.06	12.02	16.58
Price Per Brush.....	.84	1.25	1.64

SASH BRUSHES

OVAL AND ROUND



No. 96-F—"UTILITY"

Size.....	#4
Width.....	¾"
Length Out.....	1⅞"
Price Per Dozen.....	1.86
Price Per Brush.....	.20

No. 147-P—"SYNDICATE"

Oval Sash, Square Top, Pure Black Bristles, Polished Handles.

Size.....	No. 2	No. 4	No. 6	No. 8
Length Out.....	1⅞"	1¾"	2"	2¼"
Price Per Dozen.....	2.38	3.41	4.82	7.18
Price Per Brush.....	.25	.35	.50	.75

No. 149-P—"STANDARD"

Oval Sash, Chiseled Edge, Pure Black Bristles, Polished Handles.

Size.....	No. 2	No. 4	No. 6	No. 8	No. 10
Length Out.....	1-15/16"	1⅞"	2"	2-3/16"	2-7/16"
Price Per Dozen.....	2.64	4.22	5.28	6.86	10.56
Price Per Brush.....	.27	.44	.55	.71	1.10

No. 150-P—"STANDARD"

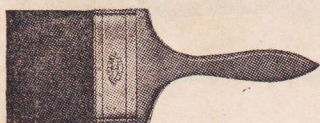
Oval Sash, Chiseled Edge, Pure Black Bristles, Polished Handles.

Size.....	No. 2	No. 4	No. 6	No. 8	No. 10	No. 12
Length Out.....	1-9/16"	1⅞"	2-1/16"	2-3/16"	2-7/16"	2⅝"
Price Per Dozen.....	2.91	4.51	5.47	8.72	12.46	20.48
Price Per Brush.....	.30	.47	.57	.90	1.30	2.13

No. 148-P—"STANDARD"

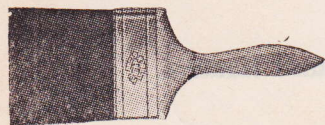
Round Sash, Seamless Steel Ferrule, Dome Top, Polished Handles.

Size.....	No. 2	No. 4	No. 6	No. 8	No. 10
Length Out.....	1¾"	1⅞"	2-3/16"	2⅝"	2⅝"
Price Per Dozen.....	4.32	7.78	11.52	14.69	25.06
Price Per Brush.....	.45	.81	1.20	1.53	2.61



UTILITY WALL PAINT BRUSHES CHAIN STORE AND EXPORT LEADERS

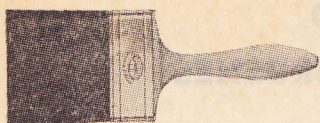
No. 99-M—"UTILITY"		Black Hair and Fine Fibre Mixed, 7/8" Thick, Polished Peerless Handles.			
Size.....	3"	3 1/2"	4"	5"	
Length Out.....	3 1/8"	3 1/8"	3 1/8"	3 3/8"	
Price Per Dozen.....	7.20	8.64	10.56	16.00	
Price Per Brush.....	.75	.95	1.10	1.67	
No. 104-M—"FAST WORKER"		Black Bristle Casing, Mixed Hair and Fibre Center, 7/8" Thick, Polished Peerless Handles.			
Size.....	3"	3 1/2"	4"	5"	
Length Out.....	3 1/8"	3 1/8"	3 1/8"	3 3/8"	
Price Per Dozen.....	12.56	14.80	17.92	25.87	
Price Per Brush.....	.131	1.54	1.87	2.70	
No. 1500-P—"ATOMIC VALVE"		Black China Bristles, 7/8" thick, Polished Peerless Handles.			
Size.....	3"	3 1/2"	4"		
Length Out.....	2-11/16"	2-11/16"	2-11/16"		
Price Per Dozen.....	12.80	16.00	19.20		
Price Per Brush.....	1.33	1.67	2.00		
No. 2000-P—"ACE"		Black Chinese Bristles, 7/8" thick, Polished Peerless Handles.			
Size.....	3"	3 1/2"	4"		
Length Out.....	3"	3"	3 1/4"		
Price Per Dozen.....	17.95	21.57	26.93		
Price Per Brush.....	1.87	2.25	2.81		
No. 8150-P—"CHAUNCEY"		Black Chinese Bristles, 7/8" thick, Polished Peerless Handles.			
Size.....	3"	3 1/2"	4"		
Length Out.....	2 7/8"	3 1/8"	3 3/8"		
Price Per Dozen.....	26.78	33.94	43.79		
Price Per Brush.....	2.79	2.25	2.81		
No. 2500-P—"WHIZ"		Black Chinese Bristles, 3/4" thick, Polished Peerless Handles.			
Size.....	2 1/2"	3"	3 1/2"	4"	
Length Out.....	2 3/4"	3"	3 1/4"	3 1/2"	
Price Per Dozen.....	18.94	27.01	35.14	47.52	
Price Per Brush.....	1.96	2.81	3.66	4.95	



STANDARD WALL PAINT BRUSHES

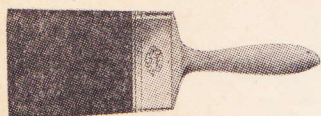
No. 107-P—"STANDARD"		Black Chinese Bristles, 7/8" thick, Polished Peerless Handles.				
Size.....	3"	3 1/2"	4"	4 1/2"	5"	
Length Out.....	2 1/2"	2 3/4"	3"	3 1/4"	3 1/2"	
Price Per Dozen.....	16.03	23.66	33.02	44.40	54.32	
Price Per Brush.....	1.67	2.46	3.43	4.62	5.66	
No. 109-P—"STANDARD"		Black Chinese Bristles, 7/8" thick, Polished Peerless Handles.				
Size.....	2 1/2"	3"	3 1/2"	4"	4 1/2"	5"
Length Out.....	2 1/2"	2 3/4"	3"	3 1/4"	3 1/2"	3 3/4"
Price Per Dozen.....	15.98	22.18	29.57	43.33	62.94	74.85
Price Per Brush.....	1.66	2.31	3.08	4.51	6.56	7.95
No. 110-P—"STANDARD"		Black Chinese Bristles, 7/8" thick, Polished Beaveratil Handles.				
Size.....	3"	3 1/2"	4"	4 1/2"	5"	
Length Out.....	3"	3 1/4"	3 1/2"	3 3/4"	3 3/4"	
Price Per Dozen.....	32.35	40.54	55.36	72.83	78.98	
Price Per Brush.....	3.67	4.22	5.75	7.59	8.23	
No. 5060-P—"STANDARD"		Black Chinese Bristles, 7/8" thick, Polished Beavertail Handles.				
Size.....	3"	3 1/2"	4"	4 1/2"	5"	
Length Out.....	3 1/4"	3 1/2"	3 3/4"	4"	4"	
Price Per Dozen.....	37.44	48.96	62.21	84.43	88.50	
Price Per Brush.....	3.92	5.10	6.48	8.79	9.22	
No. 8350-P—"STANDARD"		Black Chinese Bristles, 7/8" thick, Polished Beavertail Handles.				
Size.....	3"	3 1/2"	4"			
Length Out.....	3 1/2"	3 3/4"	4"			
Price Per Dozen.....	37.82	50.27	60.80			
Price Per Brush.....	3.94	5.24	6.33			

**BRUSHES ON LONG TERM ORDER PRODUCE NO SALES.
BRUSHES ON HAND WILL RING CASH REGISTERS!**



MASTER PAINTER STANDARD WALL PAINT BRUSHES

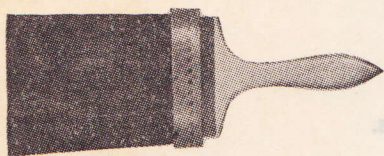
No. 113-P—"STANDARD"		Black Chinese Bristles, 1" thick, Polished Beavertail Handles.				
Size.....	3"	3½"	4"	4½"	5"	
Length Out.....	3¾"	4"	4¼"	4½"	4½"	
Price Per Dozen.....	48.96	60.80	88.00	130.61	151.82	
Price Per Brush.....	5.10	6.33	9.16	13.61	15.82	
No. 8650-P— STANDARD"		Black Chinese Bristles, 1" thick, Polished Beavertail Handles.				
Size.....	3"	3½"	4"	4½"	5"	
Length Out.....	4"	4¼"	4½"	4¾"	5"	
Price Per Dozen.....	74.62	105.46	128.38	150.14	182.63	
Price Per Brush.....	7.77	10.90	13.34	15.64	19.02	
No. 8700-P—"STANDARD"		Black Chinese Bristles, 1" thick, Polished Beavertail Handles.				
Size.....	3"	3½"	4"	4½"	5"	
Length Out.....	4¼"	4½"	4¾"	5"	5¼"	
Price Per Dozen.....	86.30	114.24	134.91	167.36	189.44	
Price Per Brush.....	8.99	11.90	14.05	17.45	19.73	
No. 112-P—"STANDARD"		Black Chinese Bristles, 1" thick, Polished Beavertail Handles.				
Size.....	3"	3½"	4"	4½"	5"	
Length Out.....	4½"	4¾"	5"	5¼"	5¼"	
Price Per Dozen.....	117.28	131.52	144.64	169.28	191.60	
Price Per Brush.....	12.22	13.70	15.07	17.63	19.79	



"PROFESSIONAL" WALL PAINT BRUSHES

Built up to a quality, not down to a price. Choicest Black Chinese Bristles.

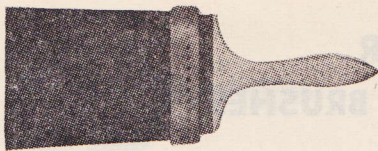
No. 5065-P—"PROFESIONAL"		Choicest Chinese Bristles, 1" thick, Polished Beavertail Handles.				
Size.....	3"	3½"	4"			
Length Out.....	3½"	3¾"	4"			
Price Per Dozen.....	40.66	52.45	73.28			
Price Per Brush.....	4.24	5.46	7.63			
No. 111-P—"PROFESSIONAL"		Choicest Chinese Bristles, 1" thick, Polished Beavertail Handles.				
Size.....	3"	3½"	4"	4½"	5"	
Length Out.....	3¾"	4"	4¼"	4½"	4½"	
Price Per Dozen.....	53.92	81.18	101.30	140.53	158.24	
Price Per Brush.....	5.62	8.45	10.55	14.64	16.49	
No. 5075-P—"PROFESSIONAL"		Choicest Chinese Bristles, 1" thick, Polished Beavertail Handles.				
Size.....	3"	3½"	4"	4½"	5"	
Length Out.....	4¼"	4½"	4¾"	5"	5"	
Price Per Dozen.....	100.00	128.80	161.55	138.66	210.67	
Price Per Brush.....	10.42	13.42	16.83	19.13	21.94	
No. 5090-P—"PROFESSIONAL"		Choicest Chinese Bristles, 1" thick, Polished Beavertail Handles.				
Size.....	5"					
Length Out.....	5¾"					
Price Per Dozen.....	314.90					
Price Per Brush.....	32.80					



LEATHER BOUND STUCCO WALL PAINT BRUSHES SOLID CENTRE

No. 114-M		Leather Bound Wall, Russian Bristles, Polished Handles, 55/45 Bristle Mixture.			
Size.....	3"	3½"	4"	4½"	
Length Out.....	3⅞"	4⅞"	4⅞"	4⅞"	
Price Per Dozen.....	62.82	72.11	89.92	122.14	
Price Per Brush.....	6.55	7.51	9.37	12.72	
No. 115-M		Leather Bound Wall, Russian Bristles, Polished Handles, 55/45 Bristle Mixture.			
Size.....	3"	3½"	4"	4½"	
Length Out.....	4⅞"	4⅞"	4⅞"	5⅞"	
Price Per Dozen.....	77.06	95.20	111.20	135.12	
Price Per Brush.....	8.03	9.92	11.58	14.08	

**FOR DELIVERY OF ITEMS OUT OF STOCK FIGURE
APPROXIMATELY FOUR TO SIX WEEKS ON MOST BRUSHES**

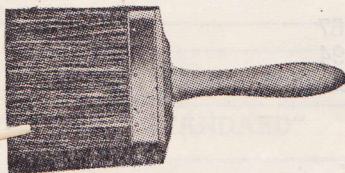


LEATHER BOUND STUCCO WALL PAINT BRUSHES SOLID CENTRE

No. 114-P Pure Black Chinese Bristles, Polished Handles.					
Size.....	3"	3½"	4"	4½"	5"
Length Out.....	3⅞"	4⅞"	4⅞"	4⅞"	4⅞"
Price Per Dozen.....	73.52	96.16	120.64	154.16	—
Price Per Brush.....	7.66	10.02	12.51	16.06	—
No. 115-P Pure Black Chinese Bristles, Polished Handles.					
Size.....	3"	3½"	4"	4½"	5"
Length Out.....	4⅞"	4⅞"	5"	5⅞"	5⅞"
Price Per Dozen.....	103.28	133.68	148.08	174.96	—
Price Per Brush.....	10.76	13.91	15.43	18.23	—
No. 7905-P Pure Black Chinese Bristles, Polished Handles.					
Size.....	3"	3½"	4"	4½"	—
Length Out.....	4⅞"	4⅞"	4⅞"	4⅞"	—
Price Per Dozen.....	95.52	130.08	145.04	170.00	—
Price Per Brush.....	9.95	13.55	15.11	17.71	—

LEATHER BOUND STUCCO WALL PAINT BRUSHES—OPEN CENTRE

No. 8800-P Pure Black Chinese Bristles, Polished Handles.					
Size.....	3"	3½"	4"	4½"	—
Length Out.....	3⅞"	3⅞"	4⅞"	4⅞"	—
Price Per Dozen.....	73.25	96.16	120.00	154.16	—
Price Per Brush.....	7.33	9.68	12.07	15.40	—
No. 8805-P Pure Black Chinese Bristles, Polished Handles.					
Size.....	3"	3½"	4"	4½"	5"
Length Out.....	3⅞"	4⅞"	4⅞"	4⅞"	4⅞"
Price Per Dozen.....	73.52	96.16	120.00	154.16	—
Price Per Brush.....	7.62	10.02	12.50	16.06	—
No. 8810-P Pure Black Chinese Bristles, Polished Handles.					
Size.....	3"	3½"	4"	4½"	—
Length Out.....	4⅞"	4⅞"	4⅞"	4⅞"	—
Price Per Dozen.....	112.48	127.33	141.68	168.56	—
Price Per Brush.....	11.72	13.26	14.76	17.56	—
No. 8815-P Pure Black Chinese Bristles, Polished Handles.					
Size.....	3"	3½"	4"	4½"	5"
Length Out.....	4⅞"	4⅞"	4⅞"	5⅞"	5⅞"
Price Per Dozen.....	123.68	132.16	146.16	174.96	—
Price Per Brush.....	12.88	13.77	15.23	16.56	—

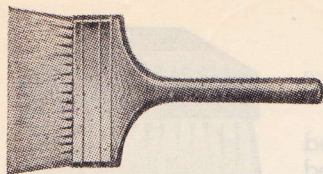


FLATTING BRUSHES OR SEMI-DUTCH KALSOMINE ALL 1½" THICKNESS

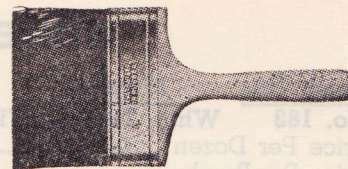
No. 8850-P Pure Black Chinese Bristles, Polished Handles.		
Size.....	5"	6"
Length Out.....	3⅞"	3⅞"
Price Per Dozen.....	58.93	71.40
Price Per Brush.....	6.14	7.44
No. 8860-P Pure Black Chinese Bristles, Polished Handles.		
Size.....	5"	6"
Length Out.....	3⅞"	3⅞"
Price Per Dozen.....	182.34	208.90
Price Per Brush.....	18.99	21.76
No. 195-HF "FAST KOTER" Dutch Kalsomine, Black Hair and Fibre mixed.		
Size.....	6" wide, 1½" thick block, 6" handle	
Length Out.....	6"	
Price Per Dozen.....	38.43	
Price Per Brush.....	4.00	

LEATHER BOUND PLASTERERS SKIMMER BRUSHES

No. 9915-M—8" 3 Row Grey Manchurian Bristle Casing. Grey Hair Centre, 4" Out		
Price Per Dozen	127.44	Price Per Brush
Price Per Brush	13.28	
No. 9917-P—8" 2 Row White Manchurian Bristles, Length 3¼" Out		
Price Per Dozen	144.00	Price Per Brush
Price Per Brush	15.00	



FLAT KALSOMINE BRUSHES CEMENT COATING BRUSHES



No. 179—White Tampico Staple Set

Size	6"	7"
Length Out	3 $\frac{3}{8}$ "	3 $\frac{3}{8}$ "
Price Per Dozen	6.08	6.84
Price Per Brush	.63	.71

No. 3305—White Tampico Fibre, Vulcanized in Rubber, Polished Handles

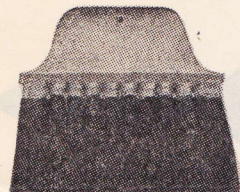
Size	6"
Length Out	4 $\frac{7}{8}$ "
Price Per Dozen	17.44
Price Per Brush	1.82

No. 181-M—Black China Bristle Casing, Mixed Bristle and Hair Centre, Polished Handles

Size	6"	7"	8"
Length Out	3 $\frac{3}{4}$ "	3 $\frac{3}{4}$ "	3 $\frac{3}{4}$ "
Price Per Dozen	48.88	53.97	60.26
Price Per Brush	5.09	5.62	6.28

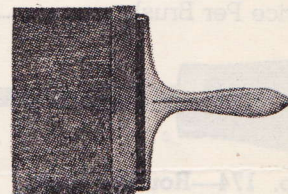
No. 182-P—Black China Bristles, Polished Handles

Size	5"	7"	8"
Length Out	3 $\frac{3}{4}$ "	4"	4 $\frac{1}{4}$ "
Price Per Dozen	90.69	141.23	180.61
Price Per Brush	9.45	14.71	18.81



Knotted Blocktype

PAPER HANGERS PASTE BRUSHES



Handled Type

No. 7700-P—Mixed Grey Manchurian Bristles

Size	9-Knot	10-Knot
Length Out	4 $\frac{1}{2}$ "	4 $\frac{1}{2}$ "
Price Per Dozen	118.08	125.28
Price Per Brush	12.30	13.05

No. 7705-P—White Manchurian Bristles

Size	9-Knot	10-Knot
Length Out	4 $\frac{1}{2}$ "	4 $\frac{1}{2}$ "
Price Per Dozen	147.60	162.00
Price Per Brush	15.37	16.87

No. 7710-P—Black Manchurian Bristles

Size	9-Knot	10-Knot
Length Out	4 $\frac{1}{2}$ "	4 $\frac{1}{2}$ "
Price Per Dozen	163.20	177.60
Price Per Brush	17.00	18.50

No. 164-B—Leather Bound, Solid Centre, Black Chinese Bristles

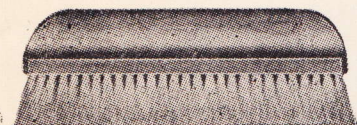
Size	7"	8"
Length Out	4 $\frac{1}{8}$ "	4 $\frac{1}{8}$ "
Price Per Dozen	148.83	
Price Per Brush	15.50	

No. 164-G—Leather Bound, Solid Centre, Blended Grey Bristles

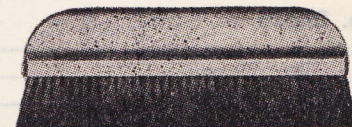
Size	7"	8"
Length Out	3 $\frac{3}{8}$ "	3 $\frac{3}{8}$ "
Price Per Dozen	112.57	127.20
Price Per Brush	11.73	13.25

No. 164-M—Metal Bound Black China Bristle, Black Hair Centre

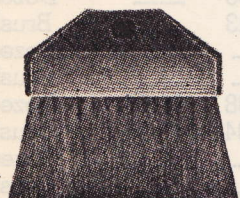
Size	7"
Length Out	3 $\frac{3}{8}$ "
Price Per Dozen	57.66
Price Per Brush	6.01



PAPER HANGERS SMOOTHING BRUSHES

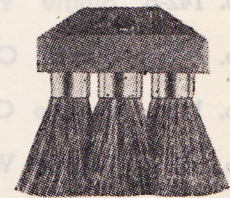


Brush No.	Size	Material	Length Out	Price Per Dozen	Price Per Brush
No. 157	12"	White Tampico Fibre	2"	7.68	.80
No. 160	12"	Mixed Black Hair	2 $\frac{1}{8}$ "	8.40	.87
No. 161	12"	Pure Black Hair	2 $\frac{1}{8}$ "	16.80	1.75
No. 569-S	12"	White Synthetic Bristles	2 $\frac{1}{8}$ "	22.08	2.30
No. 469-N	12"	Black Nylon	2 $\frac{1}{8}$ "	48.00	5.00
No. 169-P	12"	Black China Bristles	2 $\frac{1}{4}$ "	51.20	5.37



*Block Type
Staple Set*

ROOF BRUSHES



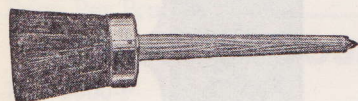
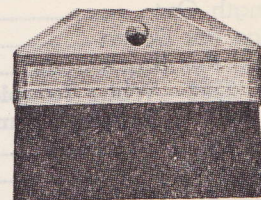
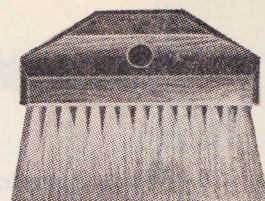
*Knotted Type
Wire Wound*

Brush No.	Size	Material	Length Out	Price Doz.	Price Brush	Brush No.	Size	Material	Length Out	Price Doz.	Price Brush
No. 187	6"	Black Fibre	3 $\frac{1}{2}$ "	9.12	.95	No. 178	1-Knot	Grey Fibre	3"	7.78	.82
No. 11	7"	White Fibre	2 $\frac{1}{2}$ "	4.34	.45	No. 188	2-Knot	Grey Fibre	3 $\frac{3}{8}$ "	10.00	1.04
No. 192	8"	White Fibre	3 $\frac{3}{8}$ "	6.69	.68	No. 188	3-Knot	Grey Fibre	3 $\frac{3}{8}$ "	12.00	1.25
No. 20	4 $\frac{1}{2}$ Foot Tapered Handles			2.11	.72	No. 188	4-Knot	Grey Fibre	3 $\frac{3}{8}$ "	15.60	1.62

SPECIFY ON ORDERS IF WE ARE TO SUBSTITUTE NEAREST BRUSH FOR ITEMS OUT OF STOCK

WHITEWASH AND ACID BRUSHES

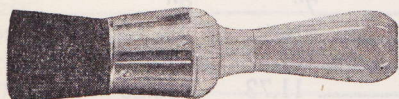
Brush No.	Material	Setting	6"	7"	8"	Handles (12")
No. 183	White Tampico Fibre	Stapled				
Price Per Dozen			3.73	3.89	4.42	Included
Price Per Brush			.39	.40	.46	Included
No. 184	Mixed Grey Hair	Vulcanized				
Price Per Dozen			6.39	7.15	7.91	Included
Price Per Brush			.67	.74	.82	Included
No. 186-M	Black Bristle Cased, Hair Centre	Vulcanized				
Price Per Dozen			16.50	17.63	21.36	.48 Extra
Price Per Brush			1.72	1.84	2.23	.05 Extra
No. 186-P	Black China Bristles	Vulcanized				
Price Per Dozen			34.07	44.85	57.76	.48 Extra
Price Per Brush			3.55	4.67	6.01	.05 Extra
No. 193	Masons Acid, White Fibre	Stapled				
Price Per Dozen			4.95	5.71		Included
Price Per Brush			.51	.59		Included



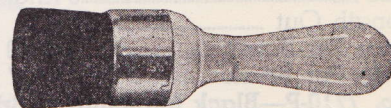
COPPER BOUND GLUE BRUSHES GREY BRISTLES



No. 174—Round—Sizes	No. 1	No. 2	No. 3	No. 4	No. 5	No. 6	No. 7	No. 8
Diameter	1 1/4"	1 1/2"	1 3/4"	2"	2 1/4"	2 1/2"	2 3/4"	3"
Length Out	2 1/2"	2 5/8"	2 3/4"	2 7/8"	3"	3 3/8"	3 3/4"	4 1/4"
Price Per Dozen	20.80	28.80	40.00	53.60	60.88	85.12	141.52	192.16
Price Per Brush	2.17	3.00	4.17	5.58	6.34	8.91	14.74	20.02
No. 90—Flat—Sizes	No. 1	No. 2	No. 3	No. 4	No. 5	No. 6	No. 7	No. 8
Length Out	1 7/8"	2 1/8"	2 3/8"	2 7/8"	3"	3 1/8"	3 3/8"	4"
Price Per Dozen	5.10	9.54	13.50	20.75	29.95	44.40		
Price Per Brush	.53	.99	1.41	2.16	3.12	4.63		



COMMERCIAL STENCIL BRUSHES BLACK BRISTLES

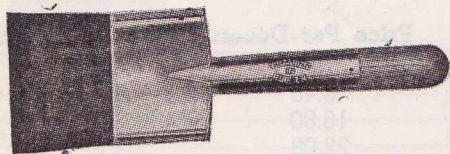


No. 171—Stencil Brushes, metal ferrules, polished handles.	No. 0	No. 2	No. 4	No. 6	No. 8	No. 10
Size	1/2"	1 1/16"	1 5/16"	1 7/16"	1 3/8"	1 7/8"
Diameter	1/2"	1 1/16"	1 5/16"	1 7/16"	1 3/8"	1 7/8"
Price Doz	2.21	5.51	6.84	9.76	11.41	13.81
Price Ea	.23	.57	.71	1.02	1.19	1.44

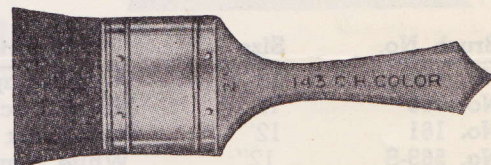
No. 172—Stencil Brushes, solid steel ferrules, polished handles.	No. 20	No. 40	No. 60	No. 80	No. 100	No. 300
Size	1 1/8"	1 1/4"	1 3/8"	1 1/2"	1 5/8"	1 7/8"
Diameter	1 1/8"	1 1/4"	1 3/8"	1 1/2"	1 5/8"	1 7/8"
Price Doz	12.09	18.87		22.40		31.87
Price Ea	1.26	1.97		2.34		3.32

RADIATOR BRONZING BRUSHES

No. 272-M	Radiator Bronzing, long handles, soft black hair.
Size	1" 1 1/2" 2"
Price Per Dozen	3.49 4.51 6.08
Price Per Brush	.37 .47 .63



FINE FINISHING FLOWING AND COLOR BRUSHES



Brush No.	Thickness	Material	Type	1/2"	1"	1 1/2"	2"	2 1/2"	3"	4"	5"	Price Per
No. 142-B	Single	White Bristle	Mottler	2.16	3.82	5.84	7.49	11.23	16.70	23.33		Dozen
				.23	.40	.61	.78	1.17	1.74	2.43		Brush
No. 142	Single	Camel Hair	Mottler	4.11	6.13	9.73	12.10	17.28	23.47			Dozen
				.43	.64	1.01	1.26	1.80	2.45			Brush
No. 143	Double	Camel Hair	Color	5.04	8.29	13.33	18.37	23.04	34.56	48.38	99.36	Dozen
				.53	.86	1.39	1.91	2.40	3.60	5.04	10.35	Brush
No. 132	Double	White Bristle	Enamel		12.10	14.54	23.62	29.95	39.31			Dozen
					1.26	1.51	2.46	3.12	4.10			Brush
No. 1139	Double	Fitch Hair	Varnish	4.69	7.20	11.52	14.40	19.81	25.20	38.88		Dozen
				.49	.75	1.20	1.50	2.06	2.63	4.05		Brush
No. 1140	Double	Badger Hair	Varnish		15.12	24.19	31.68	41.18	48.96			Dozen
					1.58	2.52	3.30	4.29	5.10			Brush
No. 1145	Double	Ox Hair	Varnish		18.00	26.93	43.20	51.84	66.24			Dozen
					1.86	2.81	4.50	5.40	6.90			Brush

NOTE: SPECIFY ON YOUR ORDER "ORDERED FROM YOUR BULLETIN PRICE LIST NO. 59," AND YOUR ORDER WILL RECEIVE PROMPT ATTENTION.

WAR PRIORITY SURPLUS!

COUNTER MERCHANDISE — SPECIAL WHILE THEY LAST — IMMEDIATE SHIPMENT FROM STOCK

PURE BRISTLE VARNISH BRUSHES

No. 1258-P—Grey Manchurian Bristles, Double Thick

Size	1"	1½"	2"
Length out	1-11/16	1-11/16	1-11/16
Price in Dozen Lots	1.62	2.16	2.70
Price in 12 Dozen Lots	1.44	1.92	2.40
Price 25 to 100 Dozen Lots.....	1.22	1.76	2.20
Dozens Available	850	850	850

No. 1261-P—Grey Manchurian Bristles, Double Thick

Size	1"	1½"	2"
Length out	2¼	2¼	2¼
Price in Dozen Lots	4.86	5.40	8.10
Price in 12 Dozen Lots	4.32	4.80	7.20
Price 25 to 100 Dozen Lots.....	3.98	4.41	6.62
Dozens Available	193	193	193

No. 1260-P—Black Manchurian Bristles, Double Thick

Size	1"	1½"	2"
Length out	1-15/16	1-15/16	1-15/16
Price in Dozen Lots	1.80	2.52	3.24
Price in 12 Dozen Lots	1.60	2.25	2.88
Price 25 to 100 Dozen Lots.....	1.47	2.07	2.30
Dozens Available	1640	1640	1640

No. 138-PG—Russian Bristles, Triple Thick

Size	2½"	3"
Length out	2¾	3
Price in Dozen Lots	27.00	32.40
Price in 12 Dozen Lots	25.00	30.00
Dozens Available	25	70

FLAT SASH BRUSHES

No. 1259-P—Grey Manchurian Bristles, Double Thick

Size	1"	1½"	2"
Length out	1-15/16	1-15/16	1-15/16
Price in Dozen Lots	1.98	2.70	3.60
Price in 12 Dozen Lots	1.76	2.40	3.20
Price 25 to 100 Dozen Lots.....	1.62	2.20	2.88
Dozens Available	240	240	240

No. 2151-PD—Russian Bristle, Double Thick

Size	1½"	2"	2½"
Length out	2¾	2¾	2¾
Price in Dozen Lots	6.30	8.10	10.80
Price in 12 Dozen Lots	5.80	7.45	10.15
Price 25 to 50 Dozen Lots.....	5.40	6.90	9.35
Dozens Available	185	276	114

WALL BRUSHES

No. 108-A—Pure Synthetic Black Bristle, Exceptional For Synthetic Paint, ⅞" Thickness

Size	3"	3½"	4"
Length out	2-11/16	2-15/16	3-3/16
Price in Dozen Lots	11.52	15.93	19.53
Price in 12 Dozen Lots	10.60	14.65	17.97
Dozens Available	40	60	60

No. 112-M—Black Bristles, 55/45 Mixture, 1" Thickness

Size	3"	3½"	4½"
Length out	4-7/16	4¾	4-15/16
Price per Dozen	39.60	52.10	76.10
Dozens Available	26	30	30

No. 100-M—Pure Russian Bristle Casing, Mixed Center 1" Thickness

Size	3"	3"	3½"	3½"	4"	4"	4"
Length Out	3⅞"	3⅞"	3⅞"	4¾"	3⅞"	4⅝"	4¾"
Price Per Dozen.....	29.34	40.87	41.03	74.88	55.28	80.94	87.84
Dozens Available...	31	18	18	18	45	18	45

FLAT KALSOMINE BRUSHES

No. 198-M—Mixed Grey Bristles, ⅞" Thickness

Size	7"
Length Out	5¾
Price Per Dozen.....	88.85
Per Brush.....	8.50

SOLO-HORTON BRUSH COMPANY, Inc.

135 West 19th Street, New York

KNOW YOUR BRUSHES

A bulletin published for the benefit of the brush dealers, distributors and consumers, setting forth conditions as they exist today, and prospects for the future, by

SOLO-HORTON BRUSH CO., INC.

135 WEST 19th STREET

NEW YORK 11, N. Y.

Members of American Brush Manufacturers Assn.

EIGHTEEN MONTHS AFTER. Eighteen months have passed since V-J Day. The first impacts of immediate post-war adjustments upon the brush business have been absorbed. Do you recall the situation then? Let's look back a moment to conditions then, and what has happened meanwhile, so we can properly evaluate conditions today. Do you remember the pandemonium among brush manufacturers and buyers? Remember jobbers, dealers cancelling orders figuring they would have pre-war bristle brushes or nylon brushes tomorrow? Check back on previous issues of "Know Your Brushes" and check us to see if we were right.

We told you why genuine hog bristles were best for painting; we told you why the master painters would have to be convinced before they would switch to synthetics.

We told you of unsettled international conditions affecting the importations of bristles; that the first shipments of prewar bristles would be accumulated stocks idle during wartime; told you of internal strife and conditions in China which might mean that the flow of bristles would dry up.

WHAT DID HAPPEN? First shipments came in heavy from China. Orders flowed in to brush manufacturers for millions of dollars; if they could get the bristles and handles they could not fill them in a year. Many manufacturers thought nylon was a dangerous factor. They held down purchases of bristles; others thought the flow of bristle from China would accelerate and the price would drop; therefore they bought conservatively figuring that by July 1, 1946 they would have no heavy commitments. Then what? Along came strikes, freight embargoes, no shipments coming in from China. Manufacturers loaded with orders. Bristle dealers conserved their supplies not knowing when replenishments would come in, actually raised prices on bristles, not encouraging buying. Manufacturers caught with a tremendous backlog of orders, worried where the bristles would come from. Costs had been figured on lower bristle prices than current quotations. Truly, a hot spot for many brush manufacturers.

ESCALATOR CLAUSES, SAFETY VALVE OR INVITATION TO INFLATION? Strikes in every industry. Brush handles advanced, metal ferrules advanced, labor rates advanced, in fact everything entering cost advanced - the consequence - notices to the trade that all orders would be filled at prices prevailing at time of shipment.

CHINA—LAND OF MYSTERY—THE UNKNOWN FACTOR. Previous issue of "Know Your Brushes" warned about trouble in China. As predicted things went from bad to worse in that sorely ridden country. Civil War, Communists pitched in a death struggle with the Nationalist Government. Economic conditions deteriorating daily; the stark spectre of inflation looming hourly to devour the economic ability of China to get back on its feet. All of this was prognosticated as a strong possibility. The verification we leave to the statements of the leading bristle importers.

LEADING BRISTLE AUTHORITIES WARN BRUSH INDUSTRY. On Feb. 14, 1947 a leading bristle firm released a bulletin to brush manufacturers. We quote:

"**'CHINA.'** You have undoubtedly read in the papers of the chaotic conditions in China, with reference to the valuation of the Chinese Dollar and the difficulty for the Chinese to export. The Chinese Government announced this week that it would grant a 100 percent subsidy to exporters. In other words, the Chinese Dollar is now officially valued by the Government at 3350 to the American Dollar, and in order to assist exports the Government would add to the exporters exchange 3350 Chinese Dollars for every American Dollar of the amount of the export."

This seemed helpful until it was discovered in the U. S. Tariff Law of 1930 a "Countervailing Duty" which in substance, reads:- "Whenever any country pays directly, or indirectly, any bounty or bonus on an export commodity, the importer of that commodity in the receiving country must pay as an additional duty the full amount of such a subsidy or bonus, etc."

"This has practically stopped the purchase of Chinese Bristles for the present." On bristles it

would mean dollars a pound, and the result is that importers may cable and stop the shipment of bristles out of China and, in any event, will stop buying until the matter has been straightened out."

"SUPPLIES." Bristle supplies are none too plentiful, and many paint brush manufacturers are again considering the use of Horse Hair mixtures with bristles, especially as the Stockpile Bristle, which is mostly Chungking stiff bristle, will soon be available."

HOW CAN WE EVALUATE THESE CONDITIONS? It is difficult for any one man to predict with any degree of certainty. One thing is definite, the U. S. Tariff Law is an act of Congress. We doubt that it can be amended just to alleviate a condition concerning only bristles. Bristles are now practically duty free, there being a charge of only a few cents a pound which about covers the costs of maintaining government statistics on the product. To amend the law might take a year or more, because Congress and its Tariff Committee is not keen on tinkering with the rates, because to do so would start the inevitable log-rolling and trading of one commodity for another. Hence, our opinion is that if the China dollar deteriorates further (it has since gone to over 18,000 to the American dollar), the Chinese Government can only offset it with subsidy. Any subsidy will have to be paid by the importers as an increased cost of bristle in the way of tariff assessment. As bristles are now practically duty free, that can only mean higher bristle costs.

WILL CHINA WORK OUT OF IT? Your guess is as good as ours. We note the U.S. gradually withdrawing its army. This places the Nationalist Government on its own. Communist elements and Nationalist forces in struggle for railroads. Consequence transportation is in chaos. Chinese merchants reluctant to turn over dollar proceeds of exports to the government and accept payment in Chinese dollars which are worth less every week.

UNCLE SAM FINALLY RELEASES STOCK PILE BRISTLE. In wartime U. S. controlled all bristle in a so-called stockpile and allocated same to manufacturers under priorities in order to conserve supplies. Uncle Sam has now gone out of this business; stocks on hand have been released to brush manufacturers recently. While this bristle is not pre-war quality bristle, being mostly the coarser stiff Chungking, and India bristles, its release was looked forward to by manufacturers. In fact, allotments were over-subscribed. Were the prospects of new supplies from China anything near normal this stockpile bristle probably would have been a drug on the market. As matters stand it fills a welcome need.

MORE SYNTHETICS—A TEMPORARY NEED? With the crisis in the Chinese bristle situation, we look for more synthetics to be offered. We understand several large brush manufacturers have soured on the outlook for Chinese bristles, and are preparing to market brushes made of several new synthetic bristles in addition to nylon and several others previously offered as substitutes for the pre-war quality Chinese bristles. Indications are that professional master painters will hold out for pure bristle brushes regardless of the cost, but that substitutes may fill the gap in supplying the huge demand for general store or homeowner use.

WHAT DO WE RECOMMEND TO OUR FRIENDS UNDER PRESENT CONDITIONS? Exercise unusual caution. Do not go overboard by placing orders carelessly. Examine your orders. Most manufacturers will guarantee no deliveries nor prices. Most orders contain rubber stamps stating orders will be billed at prices prevailing at time of shipments. We do not like to see this as it is an unhealthy condition. It is the same as writing out blank checks. We recommend a sane method of ordering. Don't pyramid. Limit quantities to what you can use within a reasonable number of months. Spread your investment over brushes of different grades, cheap, medium and expensive; remember the customer must pay, and you must have brushes within the range of the pocketbooks of all.

AS THIS GOES TO PRESS. The same leading bristle importer sends a bulletin to brush manufacturers about bad conditions in China, particularly transportation. "That very few ships left Tientsin with cargo, two in December, one in January, and one in February." "This situation also substantiates our oft-repeated suggestion: that manufacturers keep well supplied with spot and nearby bristles, and not rely too much on imports -- especially until conditions become more normal." That is their advice to brush manufacturers. Jobbers and dealers can well interpret the story to them to mean keep well supplied with spot and nearby brushes. Remember brushes on order do not ring the cash register. The greatest painting season and pent-up market for brushes lies ahead of us, both here and all over the world, -- but be cautious about blank checks. Blank checks can only spell higher prices and inflation, and many will not have the cash to weather the tide. You can't go wrong if you adopt a middle of the road course. Order what you think you will need, no more. Get firm prices on your orders if you can; order your stock for delivery in a reasonable time. A sane conservative policy of buying on the part of all at this time will help keep this country from the pitfalls of inflation. Since Jan. 1 several brush manufacturers have had to withdraw prices and institute advances because they were caught short; others have instituted the escalator clause which, like blank checks, we consider unsound business. Don't be short of brushes for the next 4 month's needs. Brushes on order with uncertain clauses will make no sales, but brushes on hand will ring the cash register.

SOLO-HORTON BRUSH CO., INC.

By: Chas. J. Gerndt, Secretary and Treasurer